

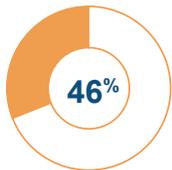
Virtucom: At Your Service

Supporting Your Digital Classroom Revolution

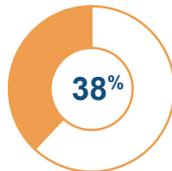


K-12 IT spending reached \$4.7 billion dollars in 2017, with 46% of school districts expecting to increase their technology spending.¹

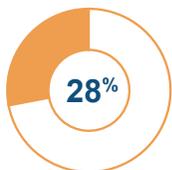
According to year-over-year district stats:



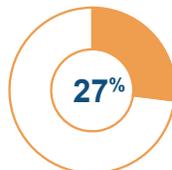
want to invest more in hardware



want to bolster teacher training



are boosting software budgets



are increasing tech support

As digital classrooms are integrated into school curriculums around the country, districts are discovering the challenges, deadlines, training, and support needs that come with this adoption. In-house staff often don't have the knowledge or experience needed to service and support these challenges:

- Ensure technology is meeting performance expectations and is reliable, available, and supported
- Educating and training teachers and administration staff on best practices
- Prepare for device deployment, collection, storage, and refresh
- Teach students how to properly use digital resources

With Virtucom as your solutions partner, you gain the ability to address and even head off challenges before they become issues. Our expert staff and locally-hired employees perform enhanced, customizable services to ease your burden. We offer expertise in:

- Basic system installation
- Student and staff training
- Deinstallation and redeployment of existing equipment
- Ongoing device and system support

Shift Your Focus

Your job is to educate students and empower your staff — not perform advanced digital system maintenance. From the investment decision through deployment and ongoing support, Virtucom is your strategic collaborator, deployment specialist, and services provider, bringing true change and advancements.

Your Complete Services Solution



Consultation

Implement scalable, cost-effective augmented IT solutions using a careful capabilities assessment.



Installation

Get on-site help to ensure systems are optimally running right out of the gate.



Training

Give your educators and administration the technical and classroom training they need to optimize the technology for practical use.



Deployment

Maximize the educational value of your investment with flexible contracts.



Implementation

Ensure high performance and accuracy with our ability to service 4,000+ systems per day to meet your deployment needs and schedules.



Post-Implementation Support

Facilitate infrastructure monitoring, 24/7 help desk support, remote computing, warranty management, and more to help you control costs and reduce headaches.



Virtucom and HP: Upgraded Educational Experience

The introduction, integration, and support of new technology solutions in your classrooms are challenging. With Virtucom solutions and services with HP at your side, you are prepared to evolve and enrich your learning environment, students, and staff to best focus on the expectations of today's changing digital world.

For more information on how to get started with your customized One-to-One educational IT solution, contact us today at 800-890-2611.

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¹ DC, "IDC Government Insights: United States Semiannual Education IT Spending Guide," 2017 <https://www.informedk12.com/blog/how-school-district-it-departments-are-evolving-to-become-technology-evangelists>

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