

**Virtucom's  
Guide to  
Cutting-Edge  
Collaborative  
Learning  
Programs**

# Why Collaborative Learning Matters

The past decade drove the development of personalized learning programs: initiatives providing each student with individualized access to learning technology devices.

Collaborative learning takes the next step and creates interactive educational environments that bring students and teachers together.

It's important to note that personalized learning and collaborative learning approaches are not at odds with each other; rather, they're complementary.

Studies have shown that individual learning activities help students to eliminate distractions and process information – and studies have also shown that collaboration helps students to develop higher-level thinking skills and can even boost confidence and self-esteem.

Students benefit from both approaches working in tandem. However, many schools have implemented personalized learning programs ahead of collaborative learning technologies.

If that's your school district, don't worry – we can help. Here's how:

**Best-in-class collaborative learning technology products**

**Expert-level technology consultation**

**Rapid implementation capabilities**

**Industry-leading support**



Ready to learn more about collaborative learning technology and move toward a solution that benefits your students?

# Partner Spotlight: ViewSonic

ViewSonic is a California-based technology provider with a focus on interactive flat-panel displays (IFPDs).

Their flagship offering is the ViewBoard, a digital whiteboard designed to energize and motivate students while boosting classroom engagement.

## Key features of ViewSonic ViewBoards include:



**myViewBoard software**  
that makes creating and sharing content seamless.

**Ultra-fine touch sensitivity**  
so controls and handwriting are made easy.

**ViewBoard Cast**  
so that students and teachers can easily share screens.

**Three speakers**  
that enable high-quality audio with room-wide coverage.

**4K Ultra HD display**  
that powers crystal clear visuals on large screens.

**SmartPort USB hub**  
to make connecting devices easier than ever.

## Want to learn more about ViewSonic solutions?

For detailed product information on ViewBoards and more, get in touch with a Virtucom product expert today.

Get more information at  
[virtucom.com](https://www.virtucom.com)

Call us at  
**800.890.2611**



# Partner Spotlight: Promethean

Promethean is a global technology provider that makes interactive displays and teaching software to drive breakthroughs for teachers and students around the world.

Their featured device series is ActivPanel, a lineup of interactive displays designed to provide a tablet-like experience at the front of the classroom.

## Key features of the Promethean ActivPanel include:

### Promethean lesson delivery

software to make sharing educational materials easy.

### Vellum writing technology

that delivers a natural writing experience.

### Pre-loaded tools

like the ability to capture and crop images or bring up a spinner or timer.

### Infinite canvas mode

that turns the display into a blank canvas.

### Mirroring capabilities

that allow up to four devices to share content simultaneously.

### Unified Menu

that lets teachers store their favorite apps, tools, and files for easy access.



## Want to learn more about Promethean solutions?

For detailed product information, on ActivPanel and more, get in touch with a Virtucom product expert today.

Get more information at  
[virtucom.com](http://virtucom.com)

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# Partner Spotlight: Newline

Newline Interactive is the leading provider of interactive touch displays and software solutions designed for educators with a more creative and collaborative environment.

Their Interactive Flat Panel technology offers a high touch front of the room classroom technology customizable to customer needs.

## Key features of the Newline Interactive Flat Panels include:



### 4K HD Displays

bring lessons to life without the need to close windows or turn out the lights.

### Multiple Installation Options

including height adjustable setups with 24/7 horizontal use for active learning.

### Onboard Operating System

with a Windows computer experience, upgradeable and replaceable in any model.

### Camera & Microphone Options

for optimal distance learning.

### Painless Warranty Experience

with standard 5-year replacement.

### User-Friendly

and no subscription, licenses or training required to use the product.

## Want to learn more about Newline solutions?

For detailed product information, on Flat Panels and more, get in touch with a Virtucom product expert today.

Get more information at  
[virtucom.com](https://www.virtucom.com)

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# The Value of Working with Virtucom

We're proud of the best-in-class manufacturers we partner with, but we know that technology assets are only the start of successful collaborative learning solutions.

At Virtucom, we offer three additional benefits that allow schools to capitalize on collaborative learning programs:



**Expert-level  
technology  
consultation**



**Industry-leading  
support**



**Rapid  
implementation  
capabilities**


**We'll discuss how each can benefit you.**





# Expert-Level Technology Consultation

We don't simply deploy devices; we offer a range of solutions, and we consult with school districts to determine which technologies will work best in their classrooms.

## Our experts can:

- 

Work with you to identify existing technologies that should continue to be utilized.
- 

Consult on the best technology options for your budgetary needs and existing systems.
- 

Plan for seamless integration into every classroom

If you've invested in a particular classroom management software or display system, you should be able to continue maximizing that investment while incorporating new collaborative learning technology. When you work with Virtucom, you can.



### Ready to schedule a technology consultation?

To take the first step toward a collaborative learning solution designed for your needs, get in touch with a Virtucom product expert today.

Get more information at  
[virtucom.com](https://www.virtucom.com)

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# Rapid Implementation


Many collaborative learning technologies are complicated to deploy. Devices may require multiple personnel during setup and integration.


Unfortunately, this can sometimes cause the implementation process to drag. But at Virtucom, we have the unique capability to deploy collaborative learning devices at scale.



## We can:

- 

Stage hundreds of panels in a day
- 

Deploy personnel on-the-ground across your school district
- 

Ensure seamless integration with existing classroom technologies

While some organizations may take days to implement interactive flat panel displays in a handful of classrooms, we can deploy devices across a school district in a similar timeframe so that your solution is ready when your teachers and students need it.

### Ready to discuss a rapid deployment?

To take the first step toward a collaborative learning solution deployed on your schedule, get in touch with a Virtucom product expert today.

Get more information at  
[virtucom.com](https://www.virtucom.com)

Call us at  
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# Industry-Leading Support and Warranties

When interactive displays break, learning can be impacted. Most repairs on interactive flat panels require that boards be taken down, which can lead to significant downtime if you don't have a support program.

Your students and teachers shouldn't have to forego lessons while they wait for resolutions. That's why we offer support programs that push for near-zero downtime.


## We can:

**1**




Replace broken boards with new, functional devices within hours.

**2**



Transport and fix broken devices quickly as an authorized service provider.

**3**



Offer industry-leading warranties that give you peace of mind.



### Ready to choose a collaborative learning solution with dependable support?

To take the first step toward a collaborative learning solution that includes peace of mind, get in touch with a Virtucom product expert today.

Get more information at  
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# Ready to Implement Collaborative Learning with the Premier Partner for K-12 Schools?

If you have any questions about collaborative learning technologies, or if you're ready to move forward with a solution, schedule a consultation with a technology expert at [virtucom.com](https://virtucom.com) today.

## About Virtucom

We're a woman- and minority-owned business built specifically to serve the technology needs of K-12 schools.

We offer a wide variety of leading technology product brands from across the industry, along with warranty protection and proven support. Our services directly impact student achievement and communities at large for generations to come.

For over 25 years, we've helped school leaders to create empowered learning environments. We're on a mission to ensure that every school in America has objective, personalized technology guidance.

Want to learn more about our solutions? Contact us today.

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